



Why partner with Malwarebytes?

When you team up with Malwarebytes, you are not only improving your business—you are improving your customers' businesses by protecting them from malware. By reselling our powerful solutions, you can combat the world's most harmful threats and solve your customers' unique security challenges.

Malwarebytes partners are doing their part in the fight against cybercrime. Here's how our partner program can help you.

Award-winning partner program



Innovative technology

Malwarebytes solutions are the gold standard in next-generation cybersecurity. In fact, Malwarebytes was listed in Gartner's 2017 Magic Quadrant for Endpoint Protection Platforms report and profiled in Frost & Sullivan's War on Ransomware report.

REMIEDIATION - Malwarebytes Breach Remediation automates the remediation process to restore endpoints to their healthy states. This platform is one way in which we augment solutions by filling a common gap in the security portfolio.

PREVENTION - Businesses, educational institutions, and government agencies alike benefit from advanced, layered prevention technologies in Malwarebytes Endpoint Security—including anti-ransomware, malicious website blocking, anti-exploit, and real-time malware protection. This presents an opportunity for partners to upsell and fortify customers' defenses.



Profitable growth

Drive your business' success with competitive pricing and margins.

PARTNER BENEFITS - Malwarebytes partners enjoy deal registration discounts (with no minimums), protected margins on deal registration, lead sharing, NFR licenses, and access to market development funds (MDF).



Channel first

Malwarebytes is committed to your success and has significantly invested in the channel with offerings that include sales and technical training, tools, and certifications.

PARTNER PORTAL - Our partner portal app is an easy way to access sales and marketing resources, register deals, and provide your customers with free trials.

SALES AND TECHNICAL TRAINING - Whether on-demand or onsite, Malwarebytes has the training curriculum to provide you the necessary skill set to sell and support Malwarebytes solutions.

MARKETING RESOURCES - Malwarebytes will support your marketing initiatives and provide branded marketing and sales materials that can help you win deals.

Partner program structure

Our partner program is a three-tiered system with increasing benefits. Membership in each level of the partner program allows access to program resources and benefits specifically designed for that membership tier.

Silver

Our entry-level membership in the partner program. Silver partners have access to partner portal resources, and are eligible to participate in deal registration and purchase Malwarebytes products from authorized distributors.

Gold

Partners who have met our technical and sales requirements. This includes annual revenue objectives and a higher level of expertise in working with Malwarebytes solutions. Gold partner benefits include access to sales leads, access to the partner portal, deal registration discounts, and eligibility to obtain demo and internal-use copies of our software.

Platinum

The highest partner accreditation available. Our platinum partners commit to higher revenue objectives and have a history of selling Malwarebytes solutions. In addition to the benefits listed above, Platinum partner benefits include dedicated account management, eligibility to request market development funds (MDF), onsite sales training, joint business planning, and quarterly business reviews.

Join today!

There's never been a better time to become a Malwarebytes partner.
For more information, go to malwarebytes.com/partners.

| About

Malwarebytes is the next-gen cybersecurity company that millions worldwide trust. Malwarebytes proactively protects people and businesses against dangerous threats such as malware, ransomware, and exploits that escape detection by traditional antivirus solutions. The company's flagship product combines advanced heuristic threat detection with signature-less technologies to detect and stop a cyberattack before damage occurs. More than 10,000 businesses worldwide use, trust, and recommend Malwarebytes. Founded in 2008, the company is headquartered in California, with offices in Europe and Asia, and a global team of threat researchers and security experts.

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